

## Press Release

### Devoteam Achieves Gold Sales Partner Designation from ServiceNow

### ServiceNow and Devoteam scale up: Inauguration of a Centre of Excellence

Paris, March 14th 2018

**Devoteam** today announced it has achieved the ServiceNow® **Gold** Sales Partner designation. This achievement recognizes **Devoteam's** achievement and commitment to providing a superior quality sales experience helping ServiceNow customers replace the unstructured work patterns of the past with intelligent workflows of the future.

"We are launching dedicated initiatives with ServiceNow and have recognized our partner as both global and strategic within our 2020 Strategic Plan *Scale!*" explains Sebastien Chevrel, Group COO and Partnership Executive Sponsor.

"Devoteam is a strategic partner to ServiceNow, and in 2018 we'll reinforce our support, and expand our joint capabilities to drive customer success across EMEA." said Vinod Chumber, Area VP, EMEA Strategic Partners, ServiceNow.

First key step in developing the EMEA wide Business is the launch of Devoteam's International Centre of Excellence in Prague, which will enable Devoteam to extend its ServiceNow footprint to address the entire European market.

This centre will serve as an innovation lab and training center for Devoteam's clients and will develop the most cutting-edge experts on both ITSM and Beyond IT subjects such as HR, Security or Customer Service Management, for both

ServiceNow and Devoteam. “We are delighted to inaugurate Devoteam’s International Centre of Excellence in Prague and act as an accelerator of our customers’ digital transformation across EMEA, together with our strategic partner ServiceNow”, concluded Sylvain Bernolle, Devoteam Czech Republic Managing Director.

The ServiceNow Sales Partner Program recognizes partners based on their demonstrated sales engagements, product and solutions knowledge, and proven experience driving revenue growth and customer success. It is important for organizations to choose a partner who has high levels of achievement within the ServiceNow Sales partner program, as it ensures they are committed to staying up to date on the latest product developments of the ever-expanding capabilities offered by ServiceNow.

## About Devoteam

At [Devoteam](#), we deliver **innovative technology consulting for business**. Our 5,200 professionals are dedicated to ensuring our clients win their **digital battles**.

Present in Europe and the Middle East and drawing on over 20 years of experience, we improve **business performance** by making their companies truly digital. We build IT infrastructure for digital, and make sure people are along for the ride.

Devoteam achieve annual revenues of over €540M. At Devoteam, **we are Digital Transformakers**.  
ISIN: FR 0000073793, Reuters: DVTM.PA, Bloomberg: DEVO FP

## About ServiceNow

[ServiceNow](#) is changing the way people work. With a service-orientation toward the activities, tasks and processes that make up day-to-day work life, we help the modern enterprise transform the delivery and management of services. ServiceNow provides service management for every department in the enterprise including IT, human resources, facilities, field service and more.

### Press Contacts

**Devoteam**  
Anne Reid  
[anne.reid@devoteam.com](mailto:anne.reid@devoteam.com)  
+33 6 72 84 20 68

**Le Public Système PR**  
Céline Da Silva  
[cdasilva@lepublicsysteme.fr](mailto:cdasilva@lepublicsysteme.fr)  
+33 1 41 34 23 83

Raphaël Soudan  
[rsoudan@lepublicsysteme.fr](mailto:rsoudan@lepublicsysteme.fr)  
+33 1 58 65 00 73

[www.devoteam.com](http://www.devoteam.com)